

Danny Wilkerson
Summary of Resources and Experience

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SUMMARY OF RESOURCES –

Armed with a Bachelor of Political Science from George Washington University, Washington DC, I have had a successful career in politics and business consulting with many years of proven experience. I have worked with key decision makers at the federal, state, county and city governmental levels. In addition, I have served as a strategic business and political consultant for the Detroit Wayne County Port Authority. I am also SBE and MBE certified by Wayne County Michigan.

THIRTY YEARS OF EXECUTIVE BUSINESS AND POLITICAL EXPERIENCE

Invictus Innovation EV Technology LLC, Managing Partner

- Manufacturing state of the art semi-conductor chips
- Creating first phase manufacturing lab in Pontiac, Michigan
- Partnering with University of Michigan Dearborn to implement state of the art semi-conductor chip technology curriculum
- Collaborating with HBCU's to scale chip manufacturing curriculum nationally
- Spearheading a collaboration with UM Dearborn and Plug Zen to create onboard vehicle charging
- Creating jobs of the future by attracting, educating, training and retaining talent in the EV Technology Industry

Detroit/Wayne County Port Authority, Senior Advisor to the Director and Chairman

- Successfully co-managed new port terminal and cruise ship operations
- Consulted
- Special project development including special port financing.
- Assisted in federal, state and local legislative affairs.
- Directed Wayne County community relations for the DWCPA.
- Assisted in writing the port's Master Plan.

Detroit MircoStystems, Inc. currently

- Successfully developed a start-up technology company to manufacture desk and lap top computers and mid-range servers.

Prima Venture

- Successfully developed a start-up food service company with annual sales of \$8M to \$18M.

Aerial Ventures

- Successfully developed a start-up parking and consulting company with annual sales of \$12 M with 71 employees.

Nextel – Consultant

- Successfully acquired the following accounts resulting in additional sales to the client.
 - **Wayne County**
 - **Detroit Public Schools**
 - **City of Detroit**

MMP TeleCom, Vice President of Government Affairs

- Successfully facilitated governmental ventures resulting in additional sales to the client.

Executive Assistant to Chairman of Wayne County – Mr. Art Blackwell

- Facilitated contract approvals
- Facilitated legislative synchronization and endorsement

Geographical areas of significant governmental access:

Alabama, Dallas, Detroit, Florida, Georgia, Houston, Kentucky, Louisiana, Maryland, Michigan, Mississippi, North & South Carolina, Ohio, Tennessee